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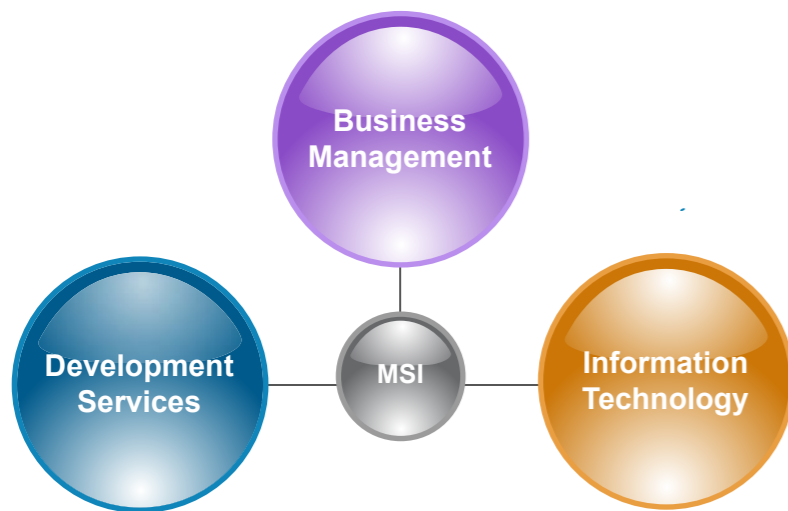
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To find out more about our services, please contact us! It would be our pleasure to answer any questions that you may have.

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SERVICES

MSI Healthcare is a leading provider of management, technology and business services to health-care clients. [Learn more...](#)



SOLUTIONS

- Partner with MSI's experts in the management and business of healthcare to achieve key strategic goals in today's changing healthcare environment.
- Rely upon our broad management services to outsource operational services, thereby accessing focused expertise to support their organizations.
- Engage expert knowledge, skill, resources, infrastructure and management to address nearly any opportunity or challenge.

[Learn more...](#)

Ambulatory Surgery Centers

Our expertise at MSI extends to ambulatory surgery centers which often involves complex organizational [Learn more...](#)

Physician Practice Solutions

The primary goal of our physician practice solutions is to enable our clients to focus on excellent [Learn more...](#)

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ABOUT US



Alex W. Byers is President, Chief Executive Officer and founder of MSI Healthcare, Inc, a regional healthcare management and development corporation specializing in turnaround, operations, billing/accounts receivables and consulting services for hospitals, physician practices, ambulatory surgery centers, imaging centers and other healthcare organizations. Mr. Byers is a 1976 graduate of the West Virginia Wesleyan College (BS) and a 1981 graduate of the University of Pittsburgh School of Public Health in Medical and Hospital Administration (M.P.H.). Over the past 25 years, his professional career has been divided between hospital operations and administration and practice management. Mr. Byers has served in various senior executive level positions within Pittsburgh-based hospitals and health systems including the Forbes Health System, McKeesport Hospital, Westmoreland Hospital and Health System and South Hills Health System. Further, he has been employed by and/or associated with numerous physician practices, healthcare organizations, turnaround and development services and advice. Mr. Byers has had extensive experience and success in restructuring and reengineering physician practices and professional corporations in numerous specialties to improve practice dynamics and profitability.

Stephen P. Vargosko is Vice President of MSI Healthcare, Inc. He is a 1970 graduate of the University of Pittsburgh with a degree in Political Science and Economics. Mr. Vargosko is a healthcare business development and finance executive with over fifteen years of relevant experience in structuring, organizing, managing and implementing the operations of a broad range of healthcare enterprises, including managed care networks, physician practice management transactions and clinical services joint ventures. Mr. Vargosko formed an entrepreneurial management services organization, which he merged into a national physician practice management company in 1996. He served as Vice President for marketing and, subsequently, practice operations for that company until he joined Management Solutions, Inc. Further, Stephen has performed corporate development and investment banking services in the physician practice management, healthcare financial services, clinical laboratory and diagnostic imaging fields. Mr. Vargosko is a Certified Financial Planner and is active in the Medical Group Management Association.

Ricardo A. Salas is a Director of MSI Healthcare, Inc. and has been affiliated with the Company since 2002. He is an executive leader with extensive experience in business strategy, management and entrepreneurship in healthcare and technology among other industries. Mr. Salas has served in various senior executive capacities and as a director for Liquidmetal Technologies, Inc., a pioneer in the discovery and commercialization of amorphous metallic glasses; iLIANT Corporation, a provider of practice management, information technology and revenue cycle management services to the healthcare industry; and Pediatric Health Alliance, LLC, a management services company supporting one of the nation's largest pediatric physician groups. He is a founder of Medical Manager Corporation which provided the most widely utilized software system for physician practices at the time of its initial public offering in 1997 and later merged with WebMD in 2000. Mr. Salas served as a director and investor to many private companies during the past 20 years. His experience includes founding and financing start-ups, managing international operations, establishing joint ventures and licensing relationships, and negotiating and completing mergers and acquisitions. Mr. Salas graduated from Harvard College with a degree in Economics in 1986.

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Additional Clients

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AMBULATORY SURGERY CENTERS

Our expertise at MSI extends to ambulatory surgery centers which often involves complex organizational structures, detailed financial and operational feasibility studies, and careful planning and execution in building, start-up and ongoing operations of the center. At MSI, we have enabled our clients to establish mutually beneficial joint ventures between physicians and hospitals in structuring, building and operating a new ambulatory surgery center. We have guided our clients carefully and successfully through certificate of need processes.

Ambulatory Surgery / Endoscopy Centers

- **Large Physician / Hospital Joint Venture** *Butler, PA*
Development, Management, Billing
- **Large Physician/Hospital Joint Venture** *Pittsburgh, PA*
Development, Management Billing
- **Endoscopic Surgery Center – Large Physician/Hospital Joint Venture** *New York, NY*
Development, Management, Billing, Consulting
- **Physician Owned Surgery Center** *Jeannette, PA*
Restructuring, Management, Billing
- **Various Free Standing Ambulatory Surgery Centers**
Various Locations
Management, Billing, and Consulting



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PHYSICIAN PRACTICE SOLUTIONS

The primary goal of our physician practice solutions is to enable our clients to focus on excellent patient care while equipping them for the opportunities and challenges in healthcare today. Our team of professionals at MSI have many years of successful executive and managerial experience in medical groups across almost every specialty. Our experiences include well-established and newly formed group practices, faculty practices and practices within integrated health systems.

We tailor our services to meet to the scope required by our clients' needs. MSI has enjoyed long-term relationships with the majority of our clients which utilize MSI in broad areas of practice management. We also undertake specific engagements often with clients undergoing changes, such as a new practice start-up.

Physician Group Practices

- **45 Physician Multi-Specialty Group Practice** *Pittsburgh, PA*
Turnaround Management, Practice Management, Billing
- **10 Physician Primary Care Practice**
Pittsburgh, PA
Billing

Diagnostic Imaging Services

- **Large Regional Medical Center** *Pittsburgh, PA*
Billing, Marketing
- **Large Regional Imaging Corporation** *Cleveland, OH*
Billing, Consulting
- **Multi-Modality Imaging Center** *DuBois, PA*
Development
- **Multi-Modality Imaging Center** *Pittsburgh, PA*
Billing

Clinical Equipment

- **Numerous Clinical Equipment** (Surgery, Imaging, Software, etc.)
within NY, OH, and PA
Acquisition, Financing, Marketing



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ADDITIONAL CLIENTS

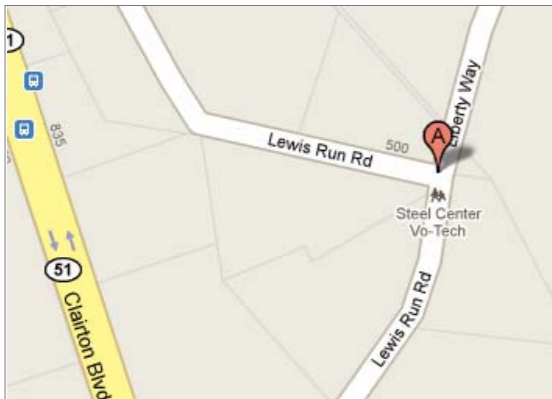
- **60,000 SF Physician / Hospital Medical Office Building - Development** *Butler, PA*
Management
- **Blue Cross / Blue Shield - Prototype Primary Care Centers** *Pittsburgh, PA*
Development, Management, Billing
- **Medium Size Hospital** *Jeannette, PA*
Turnaround Management, Bankruptcy Work-Out Planning
- **Hospitals, Physicians, Physician / Hospital Ventures** *within NY, OH, and PA*
Numerous Financial Feasibility studies
- **Miscellaneous Engagements – Healthcare Providers** *Various Locations*
Numerous Development, Management, Billing and Consulting Engagements



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500 Lewis Run Road
Ste 109
Pittsburgh PA 15122

tel. 412.346.2400
fax. 412.346.0227

Map it



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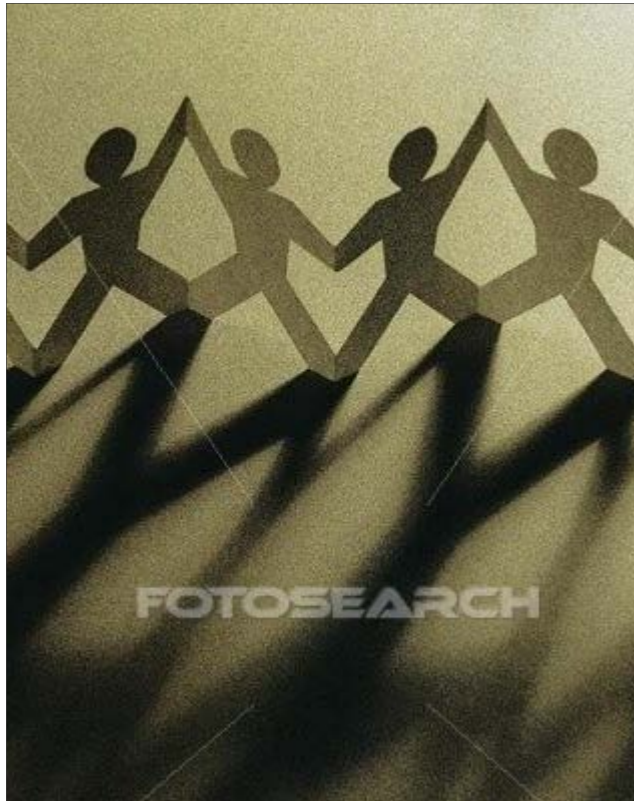
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Business Management

Guiding your business to accomplish desired goals and objectives. [Learn more...](#)

Development Services

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Information Technology

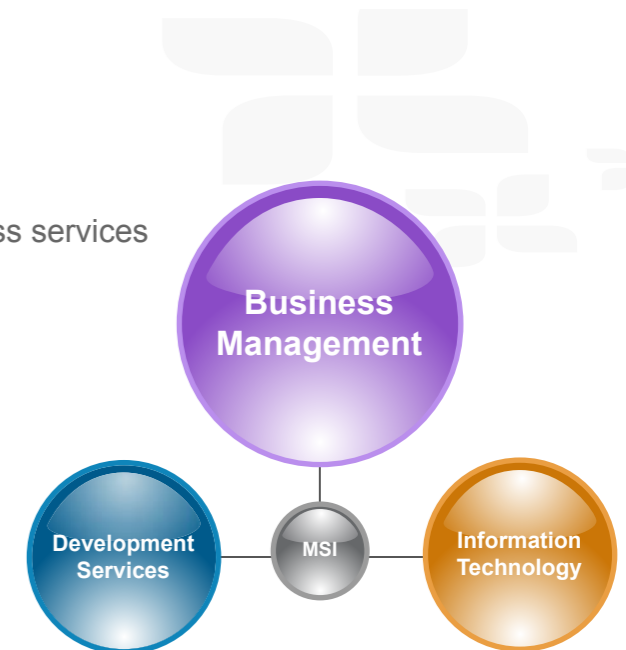
MSI provides integrated information technology which improve receivables management, raise productivity and meet the industry's latest standards. [Learn more...](#)

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BUSINESS MANAGEMENT

MSI Healthcare is a leading provider of management, technology and business services to healthcare clients.

- Daily Operations Management
- Operational Assessments
- Accounts Receivable / Billing / Collections
- Management Reporting and Analysis
- Accounting / Budgeting
- Accounts Payables Processing
- Payroll Processing
- Human Resources / Compensation and Benefit Design
- Group Purchasing
- Compliance and Monitoring Review
- Coding Consultation
- Strategic and Business Planning
- Organization Development, Governance and Leadership



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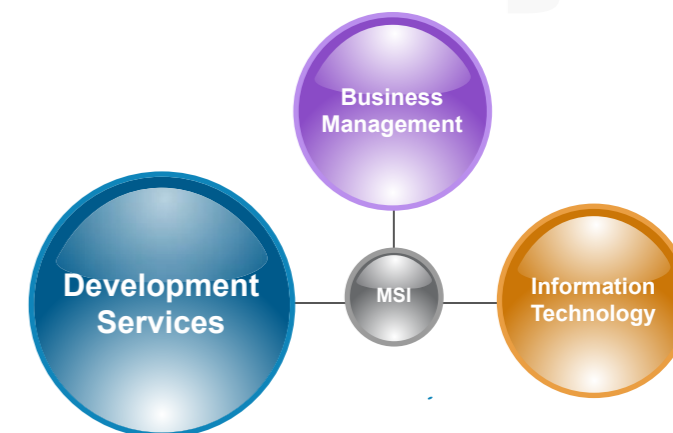
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DEVELOPMENT SERVICES

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- Certificate of Need Preparation
- Site Evaluation and Selection
- Financial Feasibility and Pro Forma Analysis
- Ownership Structure Evaluation and Determination
- Site Design Planning
- Project Financing
- Site and Facility Construction Coordination - Project Manager
- Furniture, Fixtures, and Equipment Selection and Procurement
- Credentialing
- Third Party Payor Contracting / Medicare / Medicaid Application
- Facility Licensure Preparation
- Accreditation Preparation
- Facility Manual Development
- Print Materials Design and Production
- Staff Planning
- Information Technology Development



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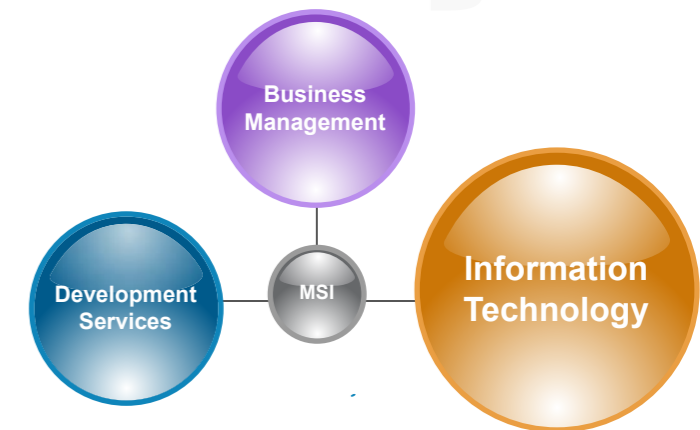
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INFORMATION TECHNOLOGY

MSI Healthcare is a leading provider of management, technology and business services to healthcare clients.

- Integrated Software Solutions
- Optimal Network System Configuration
- Training and Ongoing Support
- Centralized System Administration
- Private Network / Internet Application
- Database Management
- Point-of Care Data Capture
- Hospital, Laboratory, Pharmacy and other Diagnostic Interfaces



Business Management

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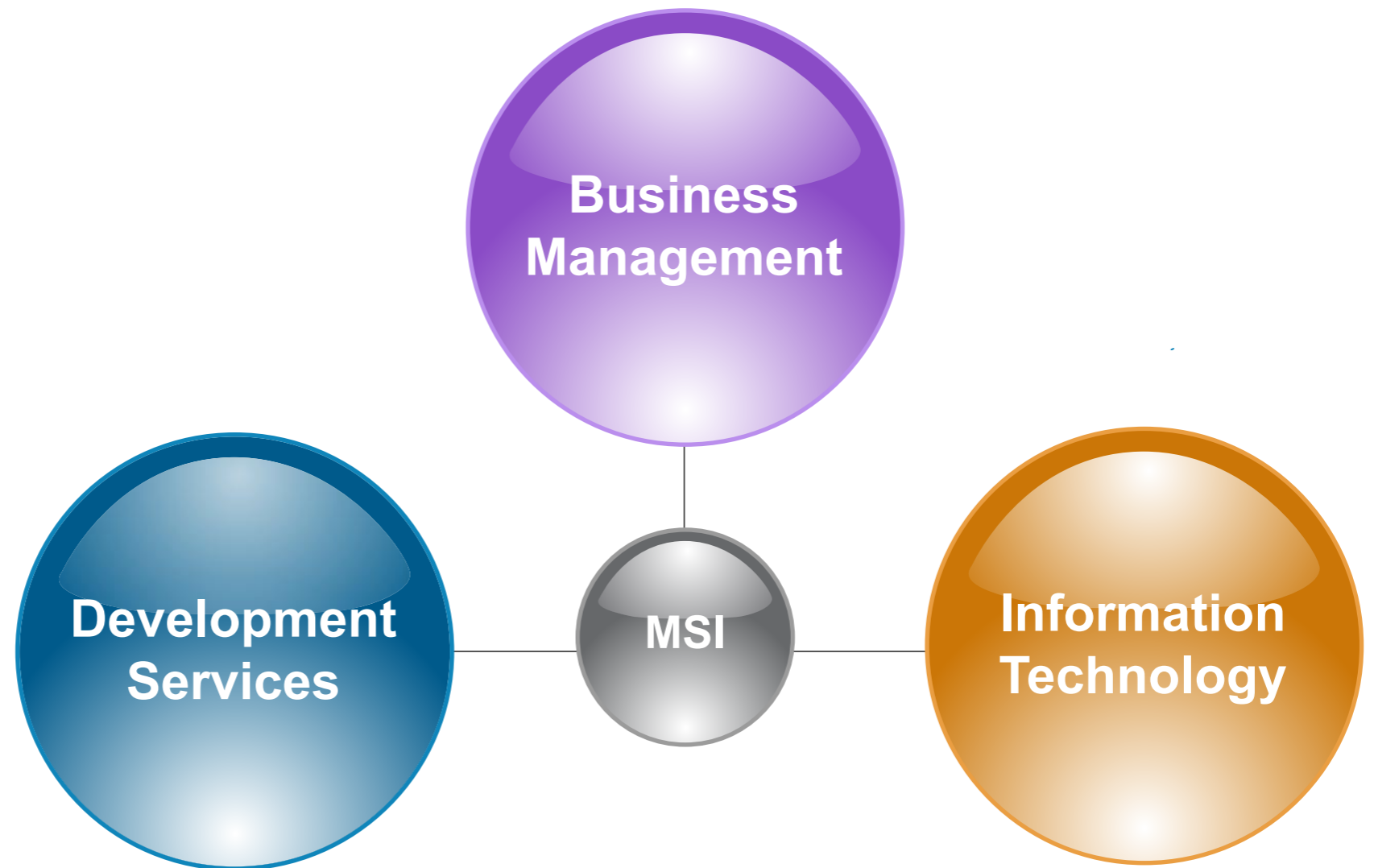
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SERVICES

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SITEMAP

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Clients

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SOLUTIONS

For more than a decade, MSI Healthcare has been providing expert services to deliver real results to our healthcare clients. Our clients select MSI Healthcare as its business partner so that they can focus on the important priority of delivering excellent patient care. We take the time to understand key objectives and critical issues facing our clients today. We align our services toward achieving the goals of our clients.

Our services enable our clients to:

- Partner with MSI's experts in the management and business of healthcare to achieve key strategic goals in today's changing healthcare environment.
- Rely upon our broad management services to outsource operational services, thereby accessing focused expertise to support their organizations.
- Engage expert knowledge, skill, resources, infrastructure and management to address nearly any opportunity or challenge.

Since its inception, MSI has built its business on the reputation and integrity of its leadership. We measure our success by the results achieved for our clients. We are committed to enabling our clients to realize high levels of performance, long-term stability and strengthened relationships with their patients and the healthcare community which they serve.

